



Intiot Services Pvt. Ltd.

(An IIT Mandi Catalyst incubated company)

CIN: 74999HP2019PTC007416, GSTIN: 02AAFCl2340R1ZJ

Regd. Office: 35/2, Vil. Tikker, P.O. & Sub-Teh. Tihra, Distt. Mandi, Himachal Pradesh – 175026

Embark on a Leadership Journey with Intiot Services Pvt. Ltd.!

Are you a proactive, performance-driven professional eager to chart the course for business excellence? Intiot Services Pvt. Ltd., a trailblazer in tech innovation, is on the quest for an astute Business Manager. You'll be instrumental in steering our landmark project—a low-cost landslide monitoring and warning system—towards expansive growth and significant impact.

About Intiot:

Intiot Services Pvt. Ltd. stands at the vanguard of technological innovation, seamlessly converting bold ideas into breakthrough solutions. Our latest endeavor in low-cost landslide monitoring is set to redefine public safety in geologically sensitive regions. At the helm of our expansion, we seek a Business Manager with the strategic acumen to navigate uncharted business terrains and catalyze our mission.

Position: Business Manager

Your Impact:

- Forge new business pathways that amplify our market reach and fortify our brand as an industry innovator.
- Cultivate enduring relationships with a network of clients and partners, fostering collaborative success.
- Dive into market analysis to unearth trends and craft data-driven strategies for sustainable growth.
- Synergize with our dynamic teams to orchestrate and implement strategic business plans precisely.
- Measure the pulse of our business initiatives and fine-tune our approaches to ensure peak performance.

Your Credentials:

- A storied background in business development, teeming with measurable achievements.
- Acute insight into market dynamics, with a strategic mindset to navigate and capitalize on trends.
- Stellar communication prowess paired with negotiation savvy.
- A strategic orchestrator with an eye for detail and a drive for tangible results.
- A Bachelor's degree in Business Administration or a kindred discipline primes you for this role.

What's in It for You:

- A competitive remuneration package, starting with a base salary of INR 30,000, plus the promise of a performance incentive of INR 5,000 biannually post a comprehensive evaluation.
- A fertile ground for professional growth, offering you a chance to evolve with each pioneering project.
- A collaborative ecosystem that thrives on innovation and collective excellence.

Step into the Future:

Ready to navigate the helm of innovation? Chart your course with us by sending your resume and a compelling cover letter to support@iiots.in with "Business Manager Application - [Your Name]" as the subject.

~~Last date to apply is 31 December 2023.~~

Last date to apply is extended to 15 January, 2023.

Join us in shaping a safer tomorrow with technology that speaks the language of prevention and protection.

Work place: ACS Lab, B-08, Bamboo Block, IIT Mandi, Mandi, Himachal Pradesh - 175005

Email: support@iiots.in | **Phone:** +91 8627974036 | **Website:** www.iiots.in