



Intiot Services Pvt. Ltd.

(An IIT Mandi, IIT Madras, and IISc incubated company)

CIN: 74999HP2019PTC007416, GSTIN: 02AAFCI2340R1ZJ

Regd. Office: 35/2, Vil. Tikker, P.O. & Sub-Teh. Tihra, Distt. Mandi, Himachal Pradesh – 175026

Elevate Your Career as a Senior Business Manager at Intiot Services Pvt. Ltd.!

Are you a visionary leader with a flair for strategic growth and innovation? Intiot Services Pvt. Ltd. is scouting for a Senior Business Manager with a knack for transforming potential into success. Join us and become the driving force behind our ambitious business development ventures.

Who We Are:

At Intiot Services Pvt. Ltd., we're not just embracing change — we're creating it. We convert pioneering ideas into technological realities that push the boundaries of what's possible. Our mission is to revolutionize industries and improve lives with each innovation, and we're now seeking a Senior Business Manager to spearhead this journey.

Position Snapshot:

Title: Senior Business Manager

Focus: Strategic Business Growth and Market Leadership

Your Role:

- Spearhead the discovery and cultivation of pivotal business opportunities to propel Intiot's growth trajectory.
- Design and implement trailblazing business strategies with an eye on both short-term wins and long-term objectives.
- Build and nurture influential relationships with key clientele, industry partners, and stakeholders to cement our market position.
- Lead, inspire, and coordinate cross-disciplinary teams to flawlessly execute strategic business plans.
- Stay ahead of market curves through rigorous analysis, identifying and seizing emerging opportunities swiftly and effectively.
- Gauge the impact of business initiatives, adapting strategies to optimize outcomes and foster continual progress.

Who You Are:

- A strategic maestro with a storied history in senior business development roles.
- Adept at orchestrating strategic plans and steering them to fruition.
- An exceptional communicator, influencer, and negotiator with a talent for forging enduring partnerships.
- A market sage with a pulse on industry shifts and a vision for future trends.
- Qualified with a Bachelor's degree in Business Administration or a related discipline; an MBA is essential, complemented by 6+ years of high-caliber experience.

Our Promise:

Work place: ACS Lab, B-08, Bamboo Block, IIT Mandi, Mandi, Himachal Pradesh - 175005

Email: support@iiots.in | **Phone:** +91 8627974036 | **Website:** www.iiots.in



Intiot Services Pvt. Ltd.

(An IIT Mandi, IIT Madras, and IISc incubated
company)

CIN: 74999HP2019PTC007416, GSTIN: 02AAFCI2340R1ZJ

Regd. Office: 35/2, Vil. Tikker, P.O. & Sub-Teh. Tihra, Distt. Mandi, Himachal Pradesh – 175026

- A competitive compensation package with a base pay of INR 40,000 and an additional performance bonus of INR 5,000 every six months post-evaluation.
- A platform for professional evolution, leading initiatives that redefine industry standards.
- A dynamic, supportive, and cooperative workplace environment.
- A front-row seat and leadership role in pioneering projects that are at the forefront of technological advancement.

Join Our Vanguard:

Are you prepared to redefine industry limits? Send your resume and a compelling cover letter that narrates your journey in senior-level business development to support@iiots.in, with the subject line "Senior Business Manager Application - Your Name."

~~Last date to apply is 31 December 2023.~~

Last date to apply is extended to 15 January, 2023.

Leap into a role where your expertise is not just valued — it's pivotal.

Work place: ACS Lab, B-08, Bamboo Block, IIT Mandi, Mandi, Himachal Pradesh - 175005

Email: support@iiots.in | **Phone:** +91 8627974036 | **Website:** www.iiots.in